



# INDEX

## SCOPE

01	INTRODUCTION TO
	ALCOHOLIC BEVERAGES

- **PRODUCTION** 04 **PROCESS**
- **PROOF** 05 **SPIRIT**
- 06 **CLASSIFICATION**
- 07 **SPIRITS** 
  - O Whiskey 07
- O Gin
- O Brandy 08
- O Rum 09
- O Vodka
- O Tequila 12

10

11

14 15 17

22

- VKL OFFERINGS-PRODUCT, PROFILES DESCRIPTORS, **DOSAGES & PRICES** 
  - O Flavours
    - · For Whites
    - For Browns
    - For Country Liquor
      - Bitters
  - O Sweetness Modulators

# INTRODUCTION TO ALCOHOLIC BEVERAGES

Alcoholic Beverage is an odorless liquid obtained through the fermentation of a sugar containing liquid. There are many members of the alcoholic family, but 'ETHYL' is the one which concerns us the most as it is the principal alcohol to be found in all alcoholic beverages.

Any beverage containing 0.55% abv to 76% abv is considered to be an alcoholic beverage.

## MARKET SNAPSHOT \*FORBES

### THE INDIAN SPIRIT MARKET (Rs trillion)



## **HOW THE SPIRIT STACK UP** Volume in 2016 (millions of 9-litre cases) WHISKY 193.12 **BRANDY** 68.85 RUM 41.31 **VODKA** 7.67 OTHER 3.11 2.4 13.2 MARKET 21.9 61.5 2016 (IN%)

- According to Forbes, India is the 3rd largest liquor market in the world.
- Overall retail market size is of 2,43,859 Cr INR /annum (2017 data)
- · According to Organisation for Economic Co-operation and Development (OECD), alcohol consumption in India risen by 55% over a period of 20 years, from 1992-2012.
- Consumption of alcohol in India has expanded at an average of 8.9% annually in past six years
- The maximum permissible limit for alcohol content in IMFL is 42.8% v/v, and for country liquor it is 36% v/v
- Government is planning to bring down the alcohol content in country liquor to 28.5% v/v.
- Whisky makes for almost 90% of IMFL market in India.
- India consumes almost half the whisky produced worldwide (48%)
- 60% of global consumers find trying new experiences exciting, with limited gender disparity supporting this



## **PRODUCT TRENDS**



### **CRAFT SPIRITS**

Craft spirits are the products of an independently-owned distillery with maximum annual sales of 52,000 cases where the product is PHYSICALLY distilled and bottled on-site.

#### **DESSERT INSPIRED SPIRITS**

Creating an experience with desserts infused alcohol recipes to indulge



### **FLAVORED RUMS**

Rums flavored with Fruits & spices. Recent buzz is around Coconut flavored Rum.

### HYBRID SPIRITS

Products created after blending two different alcohol categories together in different combinations whether it's a beer, wine or spirit. Vodquila, Courvoisier Rose (Cognac+ red Wine), Nuvo Sparkling Liquer (Vodka+ sparkling white wine)

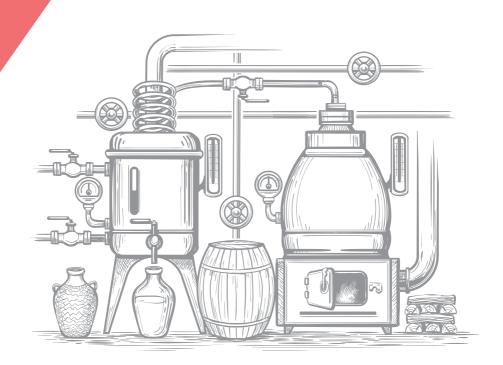




#### **READY TO DRINK- COCKTAILS**

Premixed cocktails launched globally for refreshing and creative options that are just as delicious as a freshly-shaken ones

## **PRODUCTION PROCESS**



#### **FERMENTATION PROCESS**

Fermentation is the process in which sugar is converted to alcohol and carbon dioxide by yeast. Sugar, Yeast & Temperature are necessary for fermentation to take place. This process is the basis for producing all types of alcoholic beverages. Examples of fermentation drinks are wine, beer and cider.

#### **DISTILLATION PROCESS**

Distillation is a process of simultaneous evaporation and condensation of liquid or mixture of liquids to purify them. This process is used for producing Spirits- Pot still method (which gives body) or Patent still method (which gives volume)

Alcohol proof is a measure of how much ethyl alcohol is present in a beverage.

The term 'proof' is originated in the 18th century. In earlier days, distillers used to test the alcohol content of their products by mixing them in equal proportions with gun powder and then lighting the mixture. If there was no flame, it meant that the product was under proof, or too weak. If it exploded, or burnt with too strong flame, it meant that it was too strong or over proof. If it burnt with steady flame, it was just right, or 100 proof.

#### BRITISH (SIKES)

It is introduced by Bartholomew Sikes, UK in 1816.alcoho strength is shown in 'degrees proof' (i.e., 'proof')

#### **AMERICAN**

American introduced their own system, which was reasonably logical when they decided that Sikes was not an exact scale, in this scale, pure alcohol is 200 proof.

#### **GAY LUSSAC**

Previously used by much of mainland Europe, was adopted by all the countries in the European Community. Measures alcohol by volume, expressed in degrees and measured at a temperature of 15 °C

#### OIML

Organization
International de
metrologie Legale
system has become
mandatory in the
European Union since
1980 & in modern
days, most of the
countries follow this
system. OIM measures
alcoholic strength at
20 C. the strength of
alcohol is expressed as
'% alc/vol or %aby'

#### **VARIOUS SCALES TO DENOTE ALCOHOLIC STRENGTH OF A LIQUID SCALE** NO ALCOHOL **PURE ALCOHOL SHOWN IN UNITS EXAMPLE** oproof Sikes 175 70 oproof Gay-lussac 100 °GL 40 °GL American 200 Proof 80 proof OIML 100% alc/vol or 40% alc/vol % abv

## CLASSIFICATION

## **ALCOHOLIC BEVERAGES**

### **SPIRITS**

Whisky Brandy Rum Vodka Gin

## WINES

Table Sparkling Fortified Aromatised

## **BEERS**

Lager Ale

## **LIQUERS**

Herbs Fruits Citrus Peels

Nuts Seeds

## COCKTAILS

Shaken Stirred

Blended

Built up



## **WHISKEY**

#### **BASE**

Fermented grains, particularly barley malt

#### **AGEING**

Oak wood casks for minimum of 3 years for Scotch whisky & Irish whisky.

Regular scotch: 3-12 years

Premium or Deluxe premium scotch: 12-20 years

Finest Blue Label: minimum of 20 years

#### **COLORED**

Yes, by the addition of desired color caramel



## **BRANDY**

#### **BASE**

Fermented grape juice

### **AGEING**

Oakwood casks for a minimum of 3 years. Brandies can be matured up to a period of 70

years (usually used for blending purpose)

One star - Matured for two years

Two stars - Matured for two to four years

Three stars - Matured for five to eight years

V.O — Very Old

V.O.P. — Very Old Pale

V.S.O. — Very Superior Old

V.S.O.P. — Very Superior Old Pale (matured for 50

years)

V.V.S.O.P. — Very Very Superior Old Pale

#### **COLORED**

Never, because they obtain a beautiful amber color from the black Oakwood casks



## RUM

#### **BASE**

Sugar cane products such as molasses, sugarcane juice, or sugarcane syrup.

Industrial Rums -Produced from molasses Agriculture Rums (Rum agricole)-Pure cane juice



#### **BASE**

Gin formula consists of 75% corn, 15% barley malt and 10% other grains and the resulting spirit obtained by original distillation of mash or by the reinstallation of distilled spirits, with juniper berries and other plants, has to be mixed with distilled water as it is too strong to drink.

Each distiller has his own secret formula, which, in some cases has not altered since the first distiller made



## VODKA

#### **BASE**

an alcoholic distillate from a fermented mash of grain.

In the making of genuine vodka, nothing is added to the neutral spirit, all its characters are removed, leaving it odorless, tasteless, colorless and smooth.



## **TEQUILA**

#### **BASE**

Sap of the blue agave plant.

By law, tequila is produced solely in the Mexican states of Jalisco, Guanajuato, Michoacán, Nayarit, and Tamaulipas and cannot be produced in any other country.



## VKL OFFERINGS!

**FLAVOURS** 

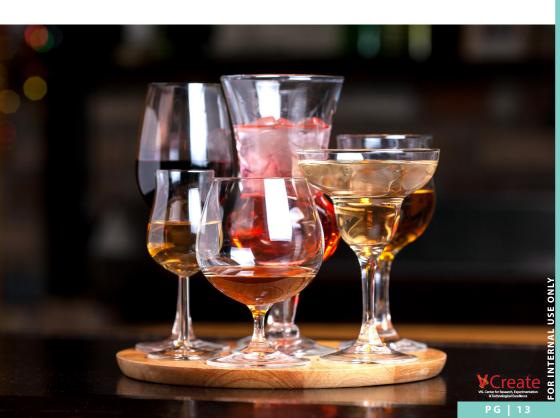
**WHITES** 

**BROWNS** 

COUNTRY LIQUORS

**BITTERS** 

SWEETNESS MODULATORS



## **WHITES**

## VODKA, TEQUILA, WHITE RUM, GIN

## **VODKA**

Flavor Code: FL02805

**Profile Descriptors:** Alcoholic, Potato Starch, Fermented, Smooth

Recommended Dosage %: 0.05-0.09

### **RUM**

Flavor Code: FL02952

<u>Profile Descriptors:</u> Sharp, Astringent, Fruity, fermented, Jamaican-Rum

Recommended Dosage %: 0.03-0.08

### GIN

Flavor Code: 8000000192

**Profile Descriptors:** Juniper, Woody, Fermented

Recommended Dosage %: 0.1-0.2



## **BROWN**

WHISKY, BRANDY, RUM

### **TENNESSE WHISKEY TYPE**

Flavor Code: FL03168

**Profile Descriptors:** Bourbon, Fermented, Smooth, Fruity

Recommended Dosage %: 0.03-0.08

## **TENNESSE WHISKEY TYPE**

Flavor Code: FL03174

Profile Descriptors: Bourbon, Fermented, Smooth, Fruity, Floral

Recommended Dosage %: 0.03-0.08

### **SINGLE MALT TYPE**

Flavor Code: 8000000392

<u>Profile Descriptors:</u> Scotch-Whiskey, Vanillic, Fruity, Fatty

Recommended Dosage %: 0.03-0.1

#### **FRENCH BRANDY**

Flavor Code: FL02997

<u>Profile Descriptors:</u> Fermented, Alcoholic, Vanillic, buttery, Fusel, Smoky

Recommended Dosage %: 0.03-0.08



## **BROWN**

## WHISKY, BRANDY, RUM

### **COFFEE RUM**

Flavor Code: FL03018

Profile Descriptors: Coffee, Dark, Creamy, Vanillic, Fermented

Recommended Dosage %: 0.2-0.3

## **GRAPE BRANDY TYPE**

Flavor Code: 8000000460

Profile Descriptors: Raisin-spirit, Grape-Spirit, Vanillic, fruity, Berry, Fermented

Recommended Dosage %: 0.02-0.06

#### **BRANDY**

Flavor Code: 8000000308

**Profile Descriptors:** Fermented, Alcoholic, Vanillic, Buttery, Cognac

Recommended Dosage %: 0.03-0.1



### **ANISEED**

Flavor Code: FL03017

**Profile Descriptors:** Spicy, Sweet, Woody

Recommended Dosage %: 0.2-0.4

## **ENERGY**

Flavor Code: FL00803B

Profile Descriptors: Fruity, Tonic, Red Bull, Berry

Recommended Dosage %: 0.03-0.1

### **PINEAPPLE**

Flavor Code: FL02766

**Profile Descriptors:** Citrus, Tart, Fruity, tangy

Recommended Dosage %: 0.15-0.25

#### **MINT**

Flavor Code: 8000000393

Profile Descriptors: Menthol, Cool, Minty, Pepper-mint

Recommended Dosage %: 0.05-0.15



## **COUNTRY LIQUOR** LIQUIDS

### **IRISH COFFEE**

Flavor Code: FL02951

**Profile Descriptors:** Coffee, Rum, Liqueur, Fermented, Creamy

Recommended Dosage %: 0.08-0.15

### **BANANA**

Flavor Code: 8000000189

**Profile Descriptors:** Creamy, fruity, Pulpy

Recommended Dosage %: 0.05-0.15

### **ORANGE**

Flavor Code: FL02906

**<u>Profile Descriptors:</u>** Juicy, Fresh, Peely, Sweet, Fruity

Recommended Dosage %: 0.03-0.08

### **GRAPE**

Flavor Code: FL02804A

**Profile Descriptors:** Fruity, Grape-skin, Phenolic, Juicy, Pulpy

Recommended Dosage %: 0.03-0.08

## **COUNTRY LIQUOR** LIQUIDS

## **LYCHEE**

Flavor Code: FL02905

**Profile Descriptors:** Fresh, Juicy, Floral, Sweet, Fruity

Recommended Dosage %: 0.03-0.08

## **BELGIAN CHOCOLATE**

Flavor Code: FL02813

Profile Descriptors: Brown, Milky, Creamy, Cocoa, Dark-chocolate

Recommended Dosage %: 0.03-0.08

## **COFFEE**

Flavor Code: FL03149

**Profile Descriptors:** Brown, Beany, Roasted, Burnt, Creamy

Recommended Dosage %: 0.03-0.08

### **BLACKCURRANT**

Flavor Code: FL02972

Profile Descriptors: Berry, Fruity, Sweet, woody, seedy, ripe

Recommended Dosage %: 0.03-0.08



## **BITTERS**

## **HERBS BITTERS**

Flavor Code: FL03104

**Profile Descriptors:** Herbal, Camphoraceous, Woody

Recommended Dosage %: 0.1-0.2

## **AROMATO BITTERS**

Flavor Code: FL03105

**Profile Descriptors:** Brown, Spicy, woody

Recommended Dosage %: 0.1-0.2

## **ROSE BITTERS**

Flavor Code: FL03106

**Profile Descriptors:** Floral, Petaly, Sweet

Recommended Dosage %: 0.1-0.2



## **BITTERS**

## **CITRUS BITTERS**

Flavor Code: FL03107

**Profile Descriptors:** Citrus, tart, Acidic, Juicy

Recommended Dosage %: 0.1-0.2

## **LEMON BITTERS**

Flavor Code: FL03108

Profile Descriptors: Citrus, Lemony, Rind, fruity, Juicy

Recommended Dosage %: 0.1-0.2

### **TEA BITTERS**

Flavor Code: FL03109

<u>Profile Descriptors:</u> Herbacious, Dry, woody, Herbal, Floral, Metallic

Recommended Dosage %: 0.1-0.2



PG | 21

## **SWEETNESS MODULATOR**

**OUR SWEETNESS MODULATOR IS DESIGNED TO** REPLICATE THE ACTION OF SUCROSE ON THE TASTE RECEPTORS OF OUR TONGUE.

### **BENEFITS**

- All Natural
- Smoothens the Profile
- Enhances Texture and Mouth feel
- Reduces the Bitterness
- Low Cal



FLAVOR	FLAVOR	PROFILE	RECOMMENDED
NAME	CODE	DESCRIPTORS	DOSAGE %
SWEETNESS MODULATOR	800000070	SWEET	0.002-0.004





Corporate Office: Solitaire Corporate Park, Bldg. No. 5, 7th Floor, Andheri Kurla Road, Chakala, Andheri (E), Mumbai – 400 093, Maharashtra, INDIA.

Registered Office: Plot No. R - 30, T. T. C. Industrial Area, MIDC Rabale,

- C Tel.: 022 40074700
- F: 022 40074705



vklseasoning